

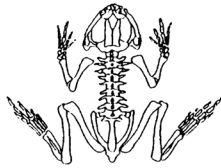
# SMITH STUDIOS, Inc.

MATT SMITH, PROPRIETOR

(406) 222-8341

SMITH122@QWESTOFFICE.NET

WWW.SMITHSTUDIOSINC.COM



## CAPABILITY STATEMENT

SMITH STUDIOS, INC. has been building museum exhibits & components for over 25 years. Specifically, we provide mounted original or cast fossil skeletons, sculpted life-size or scaled models of extinct animals & plants. We also create cast fossil teeth & claws for museum gift shops.

### PAST PERFORMANCE

CONTACTS' INFORMATION AVAILABLE UPON REQUEST

Museum of the Rockies, Bozeman, MT, Smithsonian Affiliate  
2015, 2012, 2010, 2004-2007, 1987-1991

Exhibits, fossil & skeleton mounting, restoration, life restorations, Installation & Construction, Molding & Casting, Artist in Residence

Beringia Design, Beijing, China, 2009, 2010-2013  
Fossil skeletal mounts & life restoration advisor

Florida Museum of Natural History, Gainesville, FL, 2002-2004  
Exhibit: Evolution of Life & Land; installation & construction of giant sloth, bear dogs, tapir, short faced bear

American Museum of Natural History, New York, NY, 1995  
Hall of Ornithischia & Hall of Saurischia

Universal Pictures, Los Angeles, CA, 1992  
Jurassic Park



*armature for original fossil T. rex skull*

### CORE COMPETENCIES

SMITH STUDIOS, INC. assists museums in their mission to increase & diffuse knowledge by providing the following products & services:

- Construction of museum exhibits & components
- Mounted original or cast fossil skulls & skeletons
- Life Restorations: sculpted life-size & scaled models of extinct animals & plants
- Research in comparative anatomy & bio-mechanics
- Molding, casting, fossil preparation & restorations
- Blacksmithing & steel fabrication
- Museum-licensed cast fossil teeth & claws for museum gift shops

### DIFFERENTIATORS

- Over 25 years of experience:
- Premier provider of high-quality, affordable replicas of fossil teeth & claws in retail-ready packaging for museum gift shops; each specimen licensed from the collections of natural history museums;
- Specializing in rare specimens from the Triassic, Cretaceous, Miocene, & the Ice Age: from dinosaurs to bear dogs;
- Efficient facility with a skillful team: promoting attention to detail, quality, & encouraging innovative solutions;
- Scientifically-accurate work, blending art with science

### COMPANY DATA

- DUNS Number: 011163179
- CAGE Code: 7KCF3
- NAICS Codes:
  - 327999 - All other miscellaneous nonmetallic mineral product manufacturing
  - 339999 - All other miscellaneous manufacturing
  - 541990 - All other professional, scientific, & technical services
  - 711510 - Independent artists, writers, & performers
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Accept credit & purchase cards